

**CRDF GLOBAL  
REQUEST FOR PROPOSAL**

**Deadline: May 13, 2026**

**Summary:**

CRDF Global is seeking a team of subject matter experts to lead one, two-day, in-person VASP Regulatory Training for up to thirty (30) Vietnamese participants, including: representatives from the State Securities Commission (SSC)'s Crypto Asset Market Supervision Department, the State Bank of Vietnam (SBV)'s AML Department (Financial Intelligence Unit), the SBV's Payment Systems and Banking Risk divisions, the Ministry of Finance (MOF)'s crypto asset policy and licensing teams, MOF tax and accounting specialists with digital asset mandates, inter-agency coordination officers, government legal advisors on financial crimes and digital asset regulation, representatives from the Vietnam Blockchain Association (VBA), and other relevant VASP industry stakeholders. This training will focus on strengthening Vietnam's virtual asset and financial regulatory community's ability to supervise, license, and enforce compliance standards for virtual asset service providers within the country's new pilot regulatory framework. This training will build upon prior U.S. Government cryptocurrency and financial integrity engagements in the region, taking a holistic approach to enhancing regulatory supervisory capacity, AML/CFT enforcement skills, and inter-agency coordination — equipping regulators to operationalize Vietnam's landmark Law on Digital Technology Industry and Resolution 05/2025/NQ-CP, and to align with FATF Recommendations 15 and 16. The workshop will take place in Bangkok, Thailand in August 2026.

**Scope:**

The expert will carry out one, two-day, in-person workshop to strengthen key public and private Vietnamese stakeholders' abilities to supervise, license, and enforce compliance standards for virtual asset service providers within Vietnam's new pilot regulatory framework. The expert will provide specialized training for various audiences including financial regulators (SSC Crypto Asset Market Supervision Department, SBV AML/FIU Department, MOF licensing and policy teams), legal advisors, and other relevant public and private sector participants related to virtual asset services.

The expert will be engaged in all stages of the project, including workshop planning and coordination with CRDF Global, follow-up calls with participants, and submission of an after-action report. Travel costs shall be prepared in accordance with CRDF Global travel policy. Airfare, lodging, and International SOS/BTA coverage will be arranged and paid directly by CRDF Global and must not be included in the Contractor's cost proposal. The Contractor shall include estimated costs for meals and incidental expenses (M&IE), ground transportation, visas, and other allowable travel-related expenses in the proposal, to be reimbursed in accordance with applicable DOS or GSA per diem rates and supported by receipts.

The primary focus of the training will be on building regulatory supervisory capacity for Vietnam's multi-agency VASP oversight structure, including practical skills in blockchain analytics and on-chain risk assessment, and the application of AML/CFT standards — including CDD, suspicious transaction reporting, and Travel Rule compliance — to the VASP sector. The SME should be able to take participants through VASP business models, crypto asset market infrastructure, and exchange operational risks on a step-by-step basis.

The SME should be able to clarify inter-agency roles and responsibilities under Resolution 05/2025/NQ-CP and the Law on Digital Technology Industry, promote cross-agency information sharing and coordination protocols, and build supervisory skills to assess VASP licensing applications, monitor ongoing compliance, and respond to cybersecurity incidents and illicit finance risks. The SME should also be able to present FATF Recommendations 15 and 16 applied to the VASP sector, Travel Rule implementation requirements, and strategies for detecting DPRK-linked threats including sanctioned entity exposure and IT worker infiltration tactics targeting crypto firms.

Training topics may also include VASP business models and market infrastructure; AML/CFT obligations for VASPs under FATF standards and Vietnamese law; Travel Rule implementation; hands-on blockchain analytics tools; crypto risk typologies and illicit finance patterns including DPRK-linked threat actors; sanctioned entity exposure and OFAC actions; social engineering and IT worker threat defense; and inter-agency coordination and information sharing among SSC, SBV, and MOF.

**Tasks and Deliverables:**

The selected experts will:

1. Develop, lead, and travel to one (1) two-day in-person workshop in Bangkok, Thailand to deliver trainings on VASP regulatory supervision, AML/CFT enforcement, and blockchain analytics for Vietnam's crypto asset regulators:
  - a. Agendas and curriculum outlines;
  - b. Presentations;
  - c. Training materials;
  - d. Interactive exercises, guided discussions and Q&A sessions;
  - e. Coordination with other experts and local partners, as needed;
2. The selected experts will engage in virtual check-ins throughout the duration of the contract to discuss project planning, updates, and coordination on training materials as needed.
3. CRDF Global will be responsible for participant and local partner recruitment but may request that experts leverage their networks and contacts to assist with recruitment and selection if needed.
4. Expert(s) will submit a brief after action report with feedback and recommendations on next steps using a template provided by CRDF Global following the workshops.

**Travel Costs:** If travel is required under the proposed Scope of Work (SOW), CRDF Global will directly arrange and purchase airfare, lodging, and ISOS insurance for all travelers. The Contractor shall be responsible for all additional travel arrangements and associated costs, including but not limited to meals and incidental expenses (M&IE), ground transportation, and visa requirements, which will be paid in reimbursement to the Contractor. Please follow the guidance below in preparing the cost proposal.

- Do not include airfare or lodging costs in the cost proposal.
- Meals and incidental expenses shall be provided according to Department of State (DOS) foreign per diem or General Services Administration (GSA) CONUS per diem rates. Contractors that utilize an alternate method for allowances must provide CRDF Global a copy of their written travel policy. Alternate methods for calculating allowances are subject to approval by CRDF Global.
- CRDF Global will enroll all sponsored international travelers with its designated Medical and Security Assistance provider, International SOS, and corporate Business Travel Accident (BTA) insurance policy for the full duration of authorized official travel. Additional information on these coverages is detailed below. Additional insurances required by the Contractor may be reimbursed at the discretion of CRDF Global.
- All other costs are estimates based on the requirements described in the SOW. The Contractor will be reimbursed based on actual costs incurred and supported by receipts.

International SOS provides access to 24/7 support from medical professionals, security specialists, and assistance coordinators who deliver guidance and recommendations, identify accredited medical facilities and physicians, and arrange medical appointments as needed. Under BTA insurance the covered benefits include, but are not limited to, supplemental out-of-country accident and sickness medical expenses, medically necessary services provided by physicians or nurses, and treatment related to the acute onset of pre-existing conditions. Coverage is strictly limited to approved business travel dates; any personal travel undertaken in conjunction with official travel is not eligible for assistance services or insurance coverage.

**Contractor Requirements:**

A successful proposal will highlight some of the following qualifications:

- experience delivering technical training to public sector regulators, financial intelligence units, or financial crime professionals on virtual asset regulation, VASP compliance, AML/CFT, and blockchain analytics;
- demonstrated understanding of VASP regulatory frameworks, licensing and supervisory methodologies, blockchain analytics tools, and on-chain risk assessment;
- knowledge of global AML/CFT standards applicable to virtual assets, including FATF Recommendations 15 and 16 and the Travel Rule, with practical application in VASP regulatory and supervisory settings;
- experience localizing training materials and methods for Vietnamese regulatory and technological contexts, including familiarity with Vietnam’s emerging VASP legal framework under the Law on Digital Technology Industry and Resolution 05/2025/NQ-CP;
- familiarity with Vietnam’s FATF grey-list status and AML/CFT remediation obligations, and the intersection with VASP supervision and inter-agency coordination across SSC, SBV, and MOF;
- demonstrated ability to develop and lead interactive, scenario-based workshops, including technical case studies and typologies;
- operational capacity to deliver training in English, with materials adaptable for Vietnamese regulatory audiences;
- capacity to conduct pre- and post-training assessments and produce reporting on participant learning and program impact;
- sensitivity to cultural and regional dynamics impacting training delivery across Vietnamese and Southeast Asian contexts;
- flexibility and ability to respond to customer guidance and adapt training content or delivery approach accordingly;
- willingness and ability to travel and deliver in-person training sessions in Bangkok, Thailand.

Successful proposals may come from experts with professional backgrounds in:

- Financial Crime Compliance (AML/CFT)
- Blockchain and Virtual Asset Regulation
- VASP Supervision and Licensing
- Blockchain Analytics and On-Chain Investigations
- Southeast Asian Financial Regulatory Environments
- Risk Management in Emerging Markets
- FATF Compliance and Grey-List Remediation
- International Development and Capacity Building

**Proposal Requirements:**

- Statement of Interest and Technical Capabilities
- Cost proposal
- CV(s)
- List of recent experience in the RFP Subject Matter area and applicable references/past performance
- Any Small or Disadvantaged Business Designations (Veteran Owned, HUB Zone, Women Owned, Disadvantaged Businesses)
- [NAICS Codes](#): 541620 Environmental Consulting Services - Small Business Threshold \$15 million

541690 Other Scientific and Technical Consulting Services - \$15 million

**Timetable:**

May 8, 2026: RFP Questions due  
May 11, 2026: RFP Questions & Answers released  
May 13, 2026: RFP submissions  
May 18, 2026: Contract start date

**Contractor Selection Criteria and Evaluation Methods:**

CRDF Global will select the contractor that provides the best value in terms of overall price and experience. The contractor should have proven experience working with the subject matter areas and audience described above.

Evaluation Factors:

1. Technical Approach
2. Key Personnel and Qualifications
3. Management Approach
4. Price/Cost
5. Small Business Utilization (if applicable):
6. Risk Management

Evaluation Methods

7. Best Value Trade-Off:

Evaluation Scoring Methodology:

Proposals will be evaluated based on the following scoring system:

8. Excellent (5): Exceeds all requirements and offers superior benefits.
9. Good (4): Meets all requirements with some additional value.
10. Acceptable (3): Meets all minimum requirements.
11. Marginal (2): Meets some requirements but has deficiencies.
12. Unacceptable (1): Fails to meet requirements.

**Submission:**

Proposals should be submitted to [procurement@crdfglobal.org](mailto:procurement@crdfglobal.org) with CC to [ylee@crdfglobal.org](mailto:ylee@crdfglobal.org) and [mahmad@crdfglobal.org](mailto:mahmad@crdfglobal.org) no later than 5:00 pm (EST) on May 13, 2026.

**Background:**

CRDF Global is an independent nonprofit organization founded in 1995 in response to the collapse of the Soviet Union and the threat of large-scale proliferation of weapons technology from the region. With support authorized by the Nunn-Lugar Act of 1991 and the Freedom Support Act of 1992, as well private foundation contributions, CRDF Global embarked on bolstering the global scientific community and fostering alternatives to weapons research.

In the past 25 years, our work has expanded to address ever-changing global concerns, but our commitment to ensuring the success of our partners remains the same. We are a leading provider of flexible logistical support, program design and management, and strategic capacity building programs in the areas of higher education, CBRNE security and nonproliferation, border security, cybersecurity, global health, technology entrepreneurship, and international professional exchanges.

With offices in Arlington, VA; Kyiv, Ukraine; and Amman, Jordan, CRDF Global's diverse staff and networks of local community and government stakeholders deliver tailored programs that meet specific regional needs in over 100 countries across the globe.

Vision Statement:

Our world, healthy, safe, and sustainable.

Mission Statement:

Safety, security, and sustainability through science, innovation, and collaboration.

Values:

We do the right thing.

We care about each other and the people we work with.

We work together to deliver excellence

CRDF Global provides equal opportunities to all qualified individuals without regard to age, race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran, or disabled status. We are committed to prioritizing an inclusive and collaborative space in which diversity and equity is discussed, championed, and supported. We acknowledge and honor the fundamental value and dignity of all individuals. We pledge ourselves to creating and maintaining an environment that respects diverse traditions, heritages, and experiences.

More information is available at [www.crdfglobal.org](http://www.crdfglobal.org).

**Solicitation Terms & Conditions:**

Right to Select Suppliers. CRDF Global reserves the right to negotiate with and select all qualified suppliers at its own discretion and is not obligated to inform suppliers of the methods used in the selection process. CRDF Global reserves the right to dismiss any and/or all suppliers from the bid process and reject any and/or all proposals.

Obligation. This RFP does not bind nor obligate CRDF Global in any way. CRDF Global makes no representation, either expressed or implied, that it will accept or approve in whole or in part any proposal submitted in response to this RFP. CRDF Global may reward, in whole or in part, the proposal at its sole discretion.

Notification. CRDF Global will notify bidders following completion of the evaluation process, as to whether or not bidders have been awarded the contract. The only information regarding the status of the evaluation of proposals that will be provided to any inquiring bidder shall be whether or not the inquiring bidder has been awarded the contract. CRDF Global may, at its sole discretion, inform any inquiring bidder of the reason(s) as to why it was not awarded the contract.

Binding Period. Following the due date of submission of this Proposal, the pricing included in this RFP shall be binding upon the supplier for the duration of the contract.

Hold Harmless. By submitting a response to the RFP, bidder agrees that CRDF Global has sole discretion to select any and/or all suppliers. During or following the conclusion of this process, bidders waive their rights to damages whatsoever attributable to the selection process, materials provided, supplier selection, or any communication associated with the RFP process and supplier selection.

Transfer to Final Contract. The terms and conditions of the RFP, including the specifications and the completed proposal, will become at CRDF Global's sole discretion, part of the final contract (the "Agreement") between CRDF Global and the selected bidder. In the event that responses to the terms and conditions will materially impair a bidder's ability to respond to the RFP, bidder should notify CRDF Global in writing of the impairment. If bidder fails to object to any condition(s) incorporated herein, it shall mean that bidder agrees with, and will comply with the conditions set forth herein.

Exceptions. Any exceptions to the terms and conditions or any additions, which bidder may wish to include in the RFP, should be made in writing and included in the form of an addendum to the applicable Section in the RFP.

CRDF Global Proprietary Information. Supplier agrees that all non-public information contained in this document and communicated verbally in reference to this RFP by CRDF Global shall be received for the sole discretion and purpose of enabling the supplier to submit an accurate response to this RFP. The information contained in this RFP and disclosed during the course of negotiations and communications are proprietary in nature and under no circumstances to be disclosed to a third party without prior written consent from CRDF Global.

Supplier Proprietary Information. Information contained in the response to this RFP will be considered proprietary in nature if marked "confidential" or "proprietary". Such marked documents will not be disclosed to third parties outside CRDF Global with the exception of retained consultants under contractual confidentiality agreements.