



**CRDF GLOBAL
REQUEST FOR PROPOSAL # RFP RFP-10-UA-2026**

SUBJECT: LICENSES FOR A SECURE CLOUD FILE-SHARING PLATFORM

Quantity: 20 licenses

License term: 1 year with renewal options.

Interested candidates are invited to submit the proposals in compliance with the detailed requirements specified in the description below.

1. Background

CRDF Global is implementing the Ukraine Cybersecurity Program: *Federated National Cyber Defense & Digital Resilience Engine*.

The program requires a secure file-sharing environment to support controlled collaboration across partner institutions.

CRDF Global requests quotations for **20 licenses for a secure cloud file-sharing platform**.

Minimum Security & Architecture Requirements

Compliance & Encryption

- FIPS 140-2 or 140-3 validated encryption
- Encryption in transit (TLS 1.2+) and at rest
- Vendor-provided compliance documentation

Multi-Tenant Architecture

- Support for segregated tenant environments
- Logical separation of data between tenants
- Administrative control at the tenant level

Access Control & Governance

- Enforced Role-Based Access Control (RBAC) within each tenant
- Granular file/folder-level permission controls
- Full audit logging and exportable audit trails
- MFA enforcement capability or SSO integration (Azure AD / SAML compatible)

External Collaboration Controls

- Ability to provision to guest/external users
- Configurable access expiration
- Ability to limit download, forwarding, and resharing

Vendor shall provide documentation on:



- Maximum number of guest users allowed
- Licensing impact of guest accounts
- Guest account lifecycle controls

Information to be provided:

1. Licensing model and total cost breakdown (including guest user implications)
2. Compliance validation (FIPS documentation)
3. Implementation timeline
4. Contract terms and scalability options

The vendors will be requested (upon negotiation) to provide the demonstrations for each shortlisted solution to validate:

- Multi-tenant enforcement
- RBAC configuration
- Guest provisioning workflow
- Audit logging capabilities

PROPOSAL REQUIREMENTS:

Each proposal must include:

- **Statement of Interest and Technical Capabilities**
 - Detailed description of the platform capabilities.
- **Cost proposal**
 - Price per license, total price, possible discounts, renewal price options
 - Methods of payment
 - Prices must be indicated in USD

CONTRACTOR SELECTION CRITERIA:

CRDF Global will select the contractor that provides the best value in terms of overall price and experience, and expertise. The contractor should have proven experience with tailoring and conducting similar projects and experience with training individuals/groups of people on similar topics.

EVALUATION FACTORS AND SUBFACTORS:

TECHNICAL APPROACH:

The technical approach will be evaluated based on the extent to which the vendor's proposal demonstrates a thorough understanding of the requirements and a feasible method to meet or exceed those requirements.

Subfactors:

- Understanding of the requirements
- Feasibility of the approach
- Innovation and technical enhancements (if applicable)



- Alignment with project goals

PRICE/COST:

Price will be evaluated for reasonableness, fairness, and alignment with the requested requirements. The project seeks a balance between competitive pricing and technical merit.

SUBFACTORS:

- Overall cost compared to market rates
- Price structure

BEST VALUE FOR MONEY:

The proposal will be evaluated based on both technical and price factors, weighing them to determine which offer represents the best value. Technical factors, such as experience, innovation, and past performance, may be more heavily weighted than price. The right to select a higher-priced proposal if it offers superior technical benefits or overall value is reserved.

BASIS FOR AWARD:

The award will be given to the offeror whose proposal provides the best value, considering both technical and price factors. The right to select a higher-priced proposal if it offers superior technical benefits or overall value is reserved.

SUBMISSION:

Proposals should be submitted to procurement@crdfglobal.org & ofomin@crdfglobal.org, no later than **March 9, 2026; COB EET**. Proposals should be submitted as electronic documents in PDF, Word or Excel format. Please indicate the RFP number in the "subject" line of your proposal: **#RFP-10-UA-2026 name of Vendor**

CRDF Global provides equal opportunities to all qualified individuals without regard to age, race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran, or disabled status. We are committed to prioritizing an inclusive and collaborative space in which diversity and equity is discussed, championed, and supported. We acknowledge and honor the fundamental value and dignity of all individuals. We pledge ourselves to creating and maintaining an environment that respects diverse traditions, heritages, and experiences.

More information is available at www.crdfglobal.org.