

CRDF GLOBAL
REQUEST FOR PROPOSAL

Deadline: April 8, 2025

Summary:

CRDF Global is seeking a team of subject matter experts to lead one (1) single-day compliance and risk management workshop for the financial institutions and rapidly growing semiconductor industry of Türkiye for up to a total of forty (40) representatives of financial institutions, including but not limited to Turkish banks, financial investigation units, export controls and compliance experts as well as companies from the semiconductor industry, to improve and enhance compliance best practices, mitigating financial, reputational and jurisdictional risks of doing business with sanctioned foreign entities and financial institutions, develop and integrate comprehensive Know Your Customer (KYC) and Customer's Customer (KYCC) and enhanced due diligence practices into standard operating procedures and business operations. The workshop will take place on May 20, 2025, in Istanbul, Türkiye. The workshop will be followed by up to two (2) days of one-on-one consultative meetings with select stakeholders. Each one-on-one meeting will last 1-2 hours in duration and take place onsite in Istanbul, Türkiye either at the offices of the host institution or at a separate venue arranged by CRDF Global.

Scope:

The expert(s) will carry out one (1) single-day workshop with industry leading participant organizations in Istanbul, Türkiye. The experts will develop presentations, interactive activities, and other training materials. Following the workshop, experts will be available to lead one-on-one consultative meetings with select stakeholder institutions.

1. Türkiye (May 20, 2025):

- Experts will lead a workshop in Türkiye focusing on building participant capacity to identify and counter regulation evasion networks in their capacities at their financial institutions or agencies, and for semiconductor and related logistics companies to bolster their due diligence practices.
- The workshop will be attended by up to 40 total participants from the financial and semiconductor sectors.

2. Türkiye (May 21-22, 2025):

- Experts will lead one-on-one consultative meetings with select stakeholders selected by the experts and CRDF Global. The meetings will provide private, consultative guidance on KYC, KYCC, and EDD best practices for the institutions to adopt.
- The one-on-one meetings will last 1-2 hours in duration and be conducted in a small group environment.

Experts will be engaged in all stages of the project, including workshop planning and coordination with CRDF Global, follow up calls with participants, and submission of an after-action report. Travel expenses, including airfare, lodging and per diems will be covered by CRDF Global and should be excluded from proposal budgets.

Tasks and Deliverables:

The selected experts will:

1. Develop, lead, and travel to one (1) single-day in-person workshop in Türkiye to deliver trainings on bolstering compliance and risk management practices:
 - Agendas and curriculum outlines;

- Presentations;
 - Training materials;
 - Interactive exercises, guided discussions and Q&A sessions;
 - Coordination with other experts and local partners, as needed;
2. The selected experts will engage in virtual check-ins throughout the duration of the contract to discuss project planning, updates, coordination on training materials as needed (up to 20 hours).
 3. CRDF Global will be responsible for participant and local partner recruitment but may request that experts leverage their networks and contacts to assist with recruitment and selection (up to 8 hours).
 4. Expert(s) will submit a brief after action report with feedback and recommendations on next steps using a template provided by CRDF Global following the workshops (up to 8 hours).

Contractor Requirements:

A successful proposal will highlight **some** of the following qualifications:

- experience working with and advising public and private audiences on due-diligence, sanctions evasion typologies, and/or leveraging open-source data to identify and disrupt sanctioned networks;
- strong network within the European and Asian financial and semiconductor sectors;
- understanding of regulatory compliance and risk within the European and Asian ecosystems;
- expertise in the latest evasion and transaction obfuscation tactics;
- ability to speak authoritatively on managing business risk related to China and Russia;
- flexibility and ability to respond to adjustments directed by the customer;
- willingness and ability to travel internationally to lead a one-day in-person workshop followed by two days of one-on-one meetings in Türkiye on May 20-22, 2025.

Successful proposals may come from experts with professional backgrounds in:

- Counter Proliferation Finance;
- Supply chain and risk management;
- Anti-Money Laundering;
- Financial and trade sanctions;
- Sanctions Compliance;
- International Law;
- Nonproliferation and arms control;
- Corporate Social Responsibility

Proposal Requirements:

- Statement of Interest and Technical Capabilities
- Cost proposal
- CV(s)
- List of recent experience in the RFP Subject Matter area and applicable references/past performance
- Any Small or Disadvantaged Business Designations (Veteran Owned, HUB Zone, Women Owned, Disadvantaged Businesses)
- [NAICS Codes](#):
 - 541620 Environmental Consulting Services- Small Business Threshold \$15 million
 - 541690 Other Scientific and Technical Consulting Services – \$15 million

Timetable:

April 4: RFP Questions due
April 7: RFP Questions & Answers released
April 8: RFP submissions due
April 14: Contract start date

Contractor Selection Criteria:

CRDF Global will select the contractor that provides the best value in terms of overall price and experience. The contractor should have proven experience working with the subject matter areas and audience described above.

Selection Criteria and Evaluation Methods:**Evaluation Factors**

1. Technical Approach
2. Key Personnel and Qualifications
3. Management Approach
4. Price/Cost
5. Small Business Utilization (if applicable):
6. Risk Management

Evaluation Methods

7. Best Value Trade-Off:

Evaluation Scoring Methodology:

Proposals will be evaluated based on the following scoring system:

8. Excellent (5): Exceeds all requirements and offers superior benefits.
9. Good (4): Meets all requirements with some additional value.
10. Acceptable (3): Meets all minimum requirements.
11. Marginal (2): Meets some requirements but has deficiencies.
12. Unacceptable (1): Fails to meet requirements.

Submission:

Proposals should be submitted to procurement@crdfglobal.org with CC to mahmad@crdfglobal.org and ybabanli@crdfglobal.org no later than **5:00 pm (EST) on April 8, 2024**.

Background:

CRDF Global is an independent nonprofit organization founded in 1995 in response to the collapse of the Soviet Union and the threat of large-scale proliferation of weapons technology from the region. With support authorized by the Nunn-Lugar Act of 1991 and the Freedom Support Act of 1992, as well private foundation contributions, CRDF Global embarked on bolstering the global scientific community and fostering alternatives to weapons research.



In the past 25 years, our work has expanded to address ever-changing global concerns, but our commitment to ensuring the success of our partners remains the same. We are a leading provider of flexible logistical support, program design and management, and strategic capacity building programs in the areas of higher education, CBRNE security and nonproliferation, border security, cybersecurity, global health, technology entrepreneurship, and international professional exchanges.

With offices in Arlington, VA; Kyiv, Ukraine; and Amman, Jordan, CRDF Global's diverse staff and networks of local community and government stakeholders deliver tailored programs that meet specific regional needs in over 100 countries across the globe.

Vision Statement:

Our world, healthy, safe, and sustainable.

Mission Statement:

Safety, security, and sustainability through science, innovation, and collaboration.

Values:

We do the right thing.

We care about each other and the people we work with.

We work together to deliver excellence

More information is available at www.crdfglobal.org.

Solicitation Terms & Conditions:

Right to Select Suppliers. CRDF Global reserves the right to negotiate with and select all qualified suppliers at its own discretion and is not obligated to inform suppliers of the methods used in the selection process. CRDF Global reserves the right to dismiss any and/or all suppliers from the bid process and reject any and/or all proposals.

Obligation. This RFP does not bind nor obligate CRDF Global in any way. CRDF Global makes no representation, either expressed or implied, that it will accept or approve in whole or in part any proposal submitted in response to this RFP. CRDF Global may reward, in whole or in part, the proposal at its sole discretion.

Notification. CRDF Global will notify bidders following completion of the evaluation process, as to whether or not bidders have been awarded the contract. The only information regarding the status of the evaluation of proposals that will be provided to any inquiring bidder shall be whether or not the inquiring bidder has been awarded the contract. CRDF Global may, at its sole discretion, inform any inquiring bidder of the reason(s) as to why it was not awarded the contract.

Binding Period. Following the due date of submission of this Proposal, the pricing included in this RFP shall be binding upon the supplier for the duration of the contract.

Hold Harmless. By submitting a response to the RFP, bidder agrees that CRDF Global has sole discretion to select any and/or all suppliers. During or following the conclusion of this process, bidders waive their rights to damages whatsoever attributable to the selection process, materials provided, supplier selection, or any communication associated with the RFP process and supplier selection.

Transfer to Final Contract. The terms and conditions of the RFP, including the specifications and the completed proposal, will become at CRDF Global's sole discretion, part of the final contract (the "Agreement") between CRDF Global and the selected bidder. In the event that responses to the terms and conditions will materially impair a bidder's ability to respond to the RFP, bidder should notify CRDF Global in writing of the impairment. If bidder fails to object to any condition(s) incorporated herein, it shall mean that bidder agrees with, and will comply with the conditions set forth herein.

Exceptions. Any exceptions to the terms and conditions or any additions, which bidder may wish to include in the RFP, should be made in writing and included in the form of an addendum to the applicable Section in the RFP.

CRDF Global Proprietary Information. Supplier agrees that all non-public information contained in this document and communicated verbally in reference to this RFP by CRDF Global shall be received for the sole discretion and purpose of enabling the supplier to submit an accurate response to this RFP. The information contained in this RFP and disclosed during the course of negotiations and communications are proprietary in nature and under no circumstances to be disclosed to a third party without prior written consent from CRDF Global.

Supplier Proprietary Information. Information contained in the response to this RFP will be considered proprietary in nature if marked "confidential" or "proprietary". Such marked documents will not be disclosed to third parties outside CRDF Global with the exception of retained consultants under contractual confidentiality agreements.